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Roll No. :

576113(76)

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M. B. A. (First Semester) Examination,

Nov.-Dec. 2021

(New Scheme)

(Management Branch)

BEHAVIORAL SCIENCE (New)

Time Allowed : Three hours

Maximum Marks : 80

Minimum Pass Marks : 32

***Note : Attempt any five question from the following,
Internal choice are given.***

1. (a) Why organizations are called social inventions? Why are the people in an organization more important than the capital, equipment or organization itself?

6

[2]

- (b) What are the key biographical characteristics and how are they relevant to OB? 10

Or

- (c) Human behavior is built on contribution from different types of disciplines. Explain how the current trends of development in organization affect human behavior. 10

2. (a) Write a short note on Emotional Intelligence. 6

- (b) What are the components of attitude and explain how attitudes are formed? 10

Or

- (c) What are various factors that shape individuals personality? 10

3. (a) Explain in detail the motivation theory of need hierarchy propagated by Maslow. 6

- (b) What are various theories of learning? Explain in detail with suitable examples. 10

Or

- (c) Define perception. Explain fundamental attribution error with suitable example. 10

[3]

4. (a) Why people join group? Explain. 6

- (b) What are various types of group also explain the Five-stage model of group development? 10

Or

- (c) Explain the concept of team in any organization and differentiate between Group and Team. 10

5. (a) Write a short note on benefits of transactional analysis? 6

- (b) "Transaction analysis offers a mode of expression of Personality and dynamics of self and its relationship with others". Explain the above statement. 10

Or

- (c) Define conflict. Conflict can be beneficial if it is kept to minimum. Explain the statement. 10

6. (a) Leadership is a corner stone of managing an organization. Discuss. 6

- (b) What are various learned characteristics of an individual? How these affect Behaviour? 10

Or

(c) Discuss Locus of control? How an employee likely to behave who has external Locus of control, Low Mach Low Self-esteem score?

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